

AMERICAN BUSINESS BANK REPORTS RECORD QUARTERLY CORE LOAN GROWTH

Record Full Year 2021 Net Income of \$39 million

Full Year 2021 Highlights

- Total loans, excluding PPP loans, increased \$424 million or 28% over prior year
- Total deposits increased \$425 million or 13% from a year ago
- Non-interest bearing demand deposits were 54% of total deposits
- Cost of average deposits of 0.05%, a decline of 0.05% over prior year
- Nonperforming assets to total assets of 0.01%, excluding PPP loans
- **No delinquencies** in 30-89 day loan category
- Net interest income increased by \$17 million or 18% over the prior year
- Tangible book value per share increased by \$3.17 to \$31.54 from a year ago
- Continued status as well-capitalized, the highest regulatory category

Fourth Quarter 2021 Highlights

- Total loans, excluding PPP loans, increased \$163 million or 9% over prior quarter
- Total PPP loans outstanding of \$147 million with \$3.8 million of net deferred processing fees
- Net interest income includes accelerated PPP fees of \$1.1 million on loan forgiveness
- Net interest income increased 20%, excluding accelerated PPP fees, over prior year quarter
- Net income increased \$338 thousand or 4% over prior year quarter

Los Angeles, California, January 28, 2022. <u>AMERICAN BUSINESS BANK</u> (OTCQX: AMBZ) today reported net income of \$9.7 million or \$1.06 per fully diluted share for the fourth quarter of 2021 compared to \$11.5 million or \$1.29 per fully diluted share for the third quarter of 2021, a decrease of 16%. For the quarter ended December 31, 2021, net income associated with the PPP program was \$1.3 million or \$0.14 per fully diluted share, a decrease of 62% compared to \$3.3 million or \$0.37 per fully diluted share for the third quarter of 2021. For the year ending December 31, 2021, net income was \$39.2 million or \$4.33 per fully diluted share, compared to \$28.8 million or \$3.22 per fully diluted share for the year ended December 31, 2020. For the year ended December 31, 2021, net income associated with the PPP program was \$12.4 million or \$1.37 per fully diluted share compared to \$8.7 million or \$0.97 per fully diluted share for the year ended December 31, 2020.

"Our record earnings for the year and record core loan growth (non-PPP) for the quarter finishes an exceptional period in the history of ABB. Despite a challenging environment, our employees thrived, delivered a high level of service to customers and generated outstanding results for shareholders. We continue to execute on serving small to middle-market business customers with loan growth in the quarter concentrated in C&I and owner occupied commercial real estate. Core loan growth, annualized at 37% in the fourth quarter, will transition the Bank from a heavy reliance on PPP income and meaningfully increase core net interest income in 2022. We are confident in our ability to grow loans and begin 2022 with a robust

loan pipeline. This will help us continue to deploy liquidity into higher yielding earning assets with the backdrop of historical outstanding credit quality. Our new client solicitations are well received, continuing our tradition of being a trusted advisor." commented Leon Blankstein, ABB's President, CEO, and Director.

For the quarter ending December 31, 2021, net interest income was \$27.6 million, a 1% decrease over the third quarter of 2021 as interest income including fees on PPP loans decreased by \$3 million. This decrease was offset by a \$1.4 million increase in interest income on securities as the average balance of the investment portfolio increased by \$198 million. Additionally, interest income on loans increased by \$1.1 million to help offset the decline in PPP income. The Bank's strong "core", excluding PPP, loan growth increased the average balance of the loan portfolio by \$126 million compared to the third quarter of 2021. For the quarters ending December 31, 2021 and September 30, 2021, the cost of deposits was 0.05%.

For the quarter ending December 31, 2021, the provision for loan losses was \$1.5 million commensurate with the record core loan growth in the quarter. The allowance for loan losses as a percentage of loans, excluding PPP loans, was 1.30% at December 31, 2021.

For the full year 2021, the increase in net income over 2020 was primarily due to an \$8.4 million increase in acceleration of net deferred PPP processing fees on forgiven PPP loans and a \$6.2 million increase in interest on investment securities. This additional income was offset by a \$2 million nonrecurring legal settlement and a \$2.5 million increase in salary and bonus expenses.

Net Interest Margin

Net interest margin for the fourth quarter of 2021 was 2.82% compared to 2.94% in the third quarter of 2021 and 3.00% in the fourth quarter of 2020. Excluding the impact of PPP loans, the net interest margin was 2.75% for the fourth quarter of 2021 compared to 2.64% for the third quarter of 2021. Without the acceleration of fees on forgiveness, the yield on PPP loans was 1.66% for the fourth quarter of 2021. As of December 31, 2021, 37% of the loan portfolio had variable rates, with approximately half of the Bank's variable-rate loans indexed to prime and 79% of these loans are at or above interest rate floors by 52 bps.

Net Interest Income

For the quarter ending December 31, 2021, net interest income decreased by \$256,000, or 1%, compared to the third quarter of 2021 and increased by \$2.3 million, or 9%, compared to the quarter ending December 31, 2020. Despite growth in core loans and investment securities, the accelerated realization of net deferred PPP processing fees was less in the fourth quarter compared to the third quarter of 2021and is the primary reason for the current quarter decline.

For the year ended December 31, 2021, net interest income was \$107.1 million compared to \$90.4 million for the year ended December 31, 2020 primarily due to a \$6.2 million increase in interest income on the investment portfolio which increased by an average balance of \$427 million in 2021 compared to 2020. In addition, participation in PPP generated pre-tax income of \$17.6 million in 2021 compared to \$12.3 million in 2020.

		As of or	For	the	As of or For the						
		Year I	Ende	d:	Three Months Ended:						
		ecember	Γ	December		ecember	September				
(Figures in \$000s, except per share amounts)		2021		2020		2021	2021				
PPP loans - first round, net	\$	10,361	\$	551,190	\$	10,361	\$	18,741			
PPP loans - second round, net		133,224		_		133,224		169,564			
PPP Total Loans, net	\$	143,585	\$	551,190	\$	143,585	\$	188,305			
1% Coupon Interest	\$	4,086	\$	4,744	\$	418	\$	738			
Amortized fees		1,924		4,332		254		382			
Accelerated fees		11,589		3,198		1,118		3,580			
Total PPP loan income	\$	17,599	\$	12,273	\$	1,789	\$	4,700			
Total PPP loan income after tax	\$	12,413	\$	8,676	\$	1,262	\$	3,315			
Total PPP loan income after tax per											
share - diluted	\$	1.37	\$	0.97	\$	0.14	\$	0.37			

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As of January 20, 2022, approximately 98% of PPP loans originated in 2020 and 53% of PPP loans originated in 2021 have been forgiven. Of the remaining PPP loans originated in 2020 and 2021, approximately 2% are in the forgiveness review or submission process.

Non-Interest Income

The increases in non-interest income for the quarter and year-to-date periods are primarily due to deposit fees as a result of new commercial business customers and lower earnings credit. For the year ending December 31, 2021, Bank/Corporate owned life insurance (BOLI) income decreased by \$177,000 as a result of the decline in the value of the policies that are invested in mutual funds compared to the year ending December 31, 2020.

Non-Interest Expense

For the quarter ending December 31, 2021, total non-interest expense increased \$1.7 million compared to the prior quarter primarily due to higher bonus expense tied to loan production. Total non-interest expense increased by \$469,000 in the fourth quarter of 2021 compared to the fourth quarter of 2020 primarily due to donations fulfilling the Bank's PPP Grant Program benefiting minority and women-owned businesses in the fourth quarter of 2021. The efficiency ratio decreased to 51.8% compared to 52.0% for the third quarter compared to 56.4% for the fourth quarter of 2021.

There were 203 full time equivalent employees at December 31, 2021 compared to 194 a year ago and 202 at September 30, 2021. The Bank has 37 relationship managers in eight offices representing an increase of four from a year ago and remained the same from the prior quarter. Other increases in FTE are primarily to support the growing loan portfolio.

For the year ending December 31, 2021, non-interest expense increased \$4.6 million or 9% compared to the same period a year ago primarily due to the \$2 million legal settlement and higher bonus expense tied to loan production and higher net income.

Balance Sheet

From September 30, 2021 to December 31, 2021, total core loans, excluding PPP loans, increased \$164 million, or 9%. During the fourth quarter of 2021, CRE loans, primarily owner-occupied, increased by \$110.6 million, and C&I loans increased by \$54 million, benefiting from higher line utilization. At December 31, 2021, the utilization rate for the Bank's commercial lines of credit was 30% compared to 29% at September 30, 2021. Investment securities increased by \$36 million from the third quarter of 2021 to \$1.5 billion. As of December 31, 2021, the duration of the securities portfolio increased to 4.5 years from 4.4 years as of September 30, 2021.

During 2021, total assets increased \$458 million, or 13%, and total deposits grew by \$426 million, (with a majority of the increase attributable to the proceeds of PPP loans), and new deposit relationships of approximately \$133 million. Total loans, excluding PPP loans, grew \$424 million or 28%.

At December 31, 2021, the tangible common equity ratio was 7.1%.

Asset Quality

The following table presents asset quality overview as of the dates indicated:

	mber 31, 021	•	ember 30, 2021
(Figures in \$000s)	_		
Non-performing assets (NPA)	\$ 338	\$	349
Loans 90+ Days Past Due and Still Accruing	-		
Total NPA	\$ 338	\$	349
NPA as a % of total assets, excluding PPP	0.01%		0.01%
Past Due as a % of total Loans, excluding PPP	0.00%		0.06%
Criticized as a % of total Loans, excluding PPP	3.50%		3.64%
Classified as a % of total Loans, excluding PPP	0.12%		0.14%

As of December 31, 2021, the Bank had total specific reserve of \$3,000 related to one \$338,000 impaired SBA loan relationship.

The following table represents the allowance for loan losses as of and for the dates and periods indicated:

	Three Months Ended							
	Dec	ember 31,	Sep	tember 30,				
		2021		2021				
(Figures in \$000s)								
Beginning Balance	\$	23,550	\$	23,341				
Charge-offs		-		(278)				
Recoveries		27		19				
Net (charge-offs) / recoveries	\$	27	\$	(259)				
Provision		1,485		468				
Ending Balance	\$	25,062	\$	23,550				
Allowance as a % of total assets, excluding PPP		1.30%		1.33%				

All PPP loans are 100% guaranteed by the SBA and as such, no allowance for loan losses is allocated to these loans. The Bank is required to adopt CECL, or Current Expected Credit Loss, on January 1, 2023. During 2021, the Bank recorded loan charge-offs of \$278 thousand with the largest related to a TDR and received \$457 thousand of recoveries for the year. There are no loans on a loan payment deferment program.

ABOUT AMERICAN BUSINESS BANK

American Business Bank, headquartered in downtown Los Angeles, offers a wide range of financial services to the business marketplace. Clients include wholesalers, manufacturers, service businesses, professionals and non-profits. American Business Bank has seven Loan Production Offices in strategic locations including: North Orange County in Anaheim, Orange County in Irvine, South Bay in Torrance, San Fernando Valley in Woodland Hills, Riverside County in Corona, Inland Empire in Ontario and LA Coastal in Long Beach.

FORWARD LOOKING STATEMENTS

This communication contains certain forward-looking information about American Business Bank that is intended to be covered by the safe harbor for "forward-looking statements" provided by the Private Securities Litigation Reform Act of 1995. Such statements include future financial and operating results, expectations, intentions and other statements that are not historical facts. Such statements are based on information available at the time of this communication and are based on current beliefs and expectations of the Bank's management and are subject to significant risks, uncertainties and contingencies, many of which are beyond our control. Actual results may differ materially from those set forth in the forward-looking statements due to a variety of factors, including various risk factors. We are under no obligation (and expressly disclaim any such obligation) to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Contact: Karen Schoenbaum EVP/CFO (213) 430-4000 www.americanbb.bank

American Business Bank

Figures in \$000, except share and per share amounts

BALANCE SHEETS (unaudited)

	-	December 2021	S	September 2021]	December 2020
Assets:	_		_			
Cash and Due from Banks	\$	33,246	\$	77,145	\$	44,334
Interest Earning Deposits in Other Financial Institutions		195,624		301,265		201,719
Investment Securities:						
US Agencies		185,170		198,886		228,102
Mortgage Backed Securities		808,496		771,601		419,393
State and Municipals		231,917		233,630		279,045
US Treasuries		-		-		-
Corporate Bonds		12,903		12,966		12,725
Securities Available-for-Sale, at Fair Value		1,238,486		1,217,083		939,265
State and Municipals Securities Held-to-Maturity, at Amortized Cost		298,651		284,166		143,229
Federal Home Loan Bank Stock, at Cost		11,779		11,779		10,864
Total Investment Securities		1,548,916		1,513,028		1,093,358
Loans Receivable:						
Commercial Real Estate		1,371,475		1,260,887		1,095,811
Commercial and Industrial		444,009		389,683		333,021
SBA Payroll Protection Program		143,584		188,305		551,190
Residential Real Estate		112,817		115,349		76,483
Installment and Other		5,897		4,738		4,405
Total Loans Receivable		2,077,782		1,958,962		2,060,910
Allowance for Loan Losses		(25,062)		(23,550)		(22,931)
Loans Receivable, Net		2,052,720		1,935,412		2,037,979
Furniture, Equipment and Leasehold Improvements, Net		6,580		6,750		7,857
Bank/Corporate Owned Life Insurance		28,851		28,543		27,738
Other Assets		46,339		40,709		41,277
Total Assets	\$	3,912,276	\$	3,902,852	\$	3,454,262
Total Assets	Ψ	0,712,270	Ψ	5,702,632	Ψ	5,151,202
<u>Liabilities:</u>						
Non-Interest Bearing Demand Deposits	\$	1,934,444	\$	1,919,131	\$	1,686,091
Interest Bearing Transaction Accounts		287,224		261,887		258,950
Money Market and Savings Deposits		1,337,035		1,371,834		1,191,591
Certificates of Deposit		39,445		38,040		35,778
Total Deposits		3,598,148		3,590,892		3,172,410
Federal Home Loan Bank Advances / Other Borrowings		-		-		-
Other Liabilities		35,574		38,436		34,014
Total Liabilities	\$	3,633,722	\$	3,629,328	\$	3,206,424
Shareholders' Equity:						
Common Stock	\$	202,199	\$	201,625	\$	166,263
Retained Earnings		81,521		71,858		75,557
Accumulated Other Comprehensive Income / (Loss)		(5,166)		41		6,018
Total Shareholders' Equity	\$	278,554	\$	273,524	\$	247,838
Total Liabilities and Shareholders' Equity	\$	3,912,276	\$	3,902,852	\$	3,454,262
Standby Letters of Credit	\$	35,891	\$	33,935	\$	33,469
Par Shara Information						
Per Share Information:		0 022 707		0 017 422		0 726 605
Common Shares Outstanding	en.	8,832,797	ф	8,817,433	ď	8,736,605
Book Value Per Share	\$	31.54	\$	31.02	\$	28.37
Tangible Book Value Per Share	\$	31.54	\$	31.02	\$	28.37

^{*} All per share amounts and number of shares outstanding have been retroactively applied for the 10% stock dividend paid in July 2021

INCOME STATEMENTS (unaudited)

INCOME STATEMENTS (unaudicu)		For the three months ended:									
	D	ecember 2021	Se	ptember 2021	D	ecember 2020					
Interest Income:											
Interest and Fees on Loans	\$	20,729	\$	22,437	\$	21,339					
Interest on Investment Securities		7,158		5,711		4,358					
Interest on Interest Earning Deposits											
in Other Financial Institutions		135		162		77					
Total Interest Income		28,022		28,310		25,774					
Interest Expense:											
Interest on Interest Bearing Transaction Accounts		33		38		45					
Interest on Money Market and Savings Deposits		377		403		414					
Interest on Certificates of Deposits		10		11		16					
Interest on Federal Home Loan Bank Advances											
and Other Borrowings		_		_		-					
Total Interest Expense		420		452		475					
Net Interest Income		27,602		27,858		25,299					
Provision for Loan Losses		1,485		468		-					
Net Interest Income after Provision for Loan Losses		26,117		27,390		25,299					
Non-Interest Income:											
Deposit Fees		912		895		719					
International Fees		357		330		275					
Gain (Loss) on Sale of Investment Securities, Net		(18)		-		-					
Gain on Sale of SBA Loans, Net		-		-		-					
Bank/Corporate Owned Life Insurance Income (Expense)		308		218		725					
Other		280		248		143					
Total Non-Interest Income		1,839		1,691		1,862					
Non-Interest Expense:											
Salaries and Employee Benefits		10,459		9,515		10,215					
Occupancy and Equipment		1,157		1,135		959					
Professional Services		1,462		1,318		2,018					
Promotion Expenses		800		415		390					
Other		1,176		983		1,003					
Total Non-Interest Expense		15,054		13,366		14,585					
Earnings before income taxes		12,902		15,715		12,576					
Income Tax Expense		3,240		4,190		3,252					
NET INCOME	\$	9,662	\$	11,525	\$	9,324					
Add back:	Φ.	12	Φ.		Φ.						
After-Tax Gain (Loss) on Sale of Investment Securities, Net	\$	13	\$	11.525	\$	0.224					
Core Net Income	\$	9,675	\$	11,525	\$	9,324					
Per Share Information:	Φ.	1.07	Φ	1.21	ď.	1.05					
Earnings Per Share - Basic	\$	1.07	\$	1.31	\$	1.05					
Earnings Per Share - Diluted	\$	1.06	\$	1.29	\$	1.04					
Core Earnings Per Share - Diluted	\$	1.06	\$	1.29	\$	1.04					
Weighted Average Shares - Basic		9,002,011		8,790,001		8,900,504					
Weighted Average Shares - Diluted		9,143,933		8,920,789		8,968,277					

^{*} All per share amounts and number of shares outstanding have been retroactively applied for the 10% stock dividend paid in July 2021

INCOME STATEMENTS (unaudited)

INCOME STATEMENTS (unaudited)		For the twelve months ended: December December							
	1	December							
*		2021		2020					
Interest Income: Interest and Fees on Loans	¢.	96 900	ø	77.506					
	\$	86,800	\$	77,596					
Interest on Investment Securities		21,617		15,403					
Interest on Interest Earning Deposits in Other Financial Institutions		462		205					
Total Interest Income		108,879		93,294					
Interest Expense:									
Interest on Interest Bearing Transaction Accounts		152		227					
Interest on Money Market and Savings Deposits		1,621		2,418					
Interest on Certificates of Deposits		47		106					
Interest on Federal Home Loan Bank Advances									
and Other Borrowings		_		131					
Total Interest Expense		1,820		2,882					
Net Interest Income		107,059		90,412					
Provision for Loan Losses		1,953		2,564					
Net Interest Income after Provision for Loan Losses		105,106		87,848					
Non-Interest Income:									
Deposit Fees		3,314		2,651					
International Fees		1,210		1,038					
Gain (Loss) on Sale of Investment Securities, Net		(33)		(168)					
Gain on Sale of SBA Loans, Net		-		19					
Bank/Corporate Owned Life Insurance Income (Expense)		1,113		1,290					
Other Total Non-Interest Income		921 6,525		5,505					
		*,===		-,					
Non-Interest Expense:		20.07		27.212					
Salaries and Employee Benefits		39,867		37,312					
Occupancy and Equipment Professional Services		4,589		3,798					
		6,043		6,790					
Promotion Expenses Other		1,734		1,220					
		6,581		5,073 54,193					
Total Non-Interest Expense		58,814		34,193					
Earnings before income taxes		52,817		39,160					
Income Tax Expense		13,654		10,387					
NET INCOME	\$	39,163	\$	28,773					
Add back:									
After-Tax Gain (Loss) on Sale of Investment Securities, Net	\$	24	\$	124					
Core Net Income	\$	39,187	\$	28,897					
Per Share Information:									
Earnings Per Share - Basic	\$	4.39	\$	3.24					
Earnings Per Share - Diluted	\$	4.33	\$	3.22					
Core Earnings Per Share - Diluted	\$	4.33	\$	3.24					
Weighted Average Shares - Basic		8,918,938		8,867,194					
Weighted Average Shares - Diluted		9,048,355		8,932,598					

^{*} All per share amounts and number of shares outstanding have been retroactively applied for the 10% stock dividend paid in July 2021

QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

					For the three	months	ended:			
	December 2021					S				
	·	Average		Interest	Average		Average		Interest	Average
		Balance		Inc/Exp	Yield/Rate		Balance		Inc/Exp	Yield/Rate
Interest Earning Assets:										
Interest Earning Deposits in Other Financial Institutions	\$	326,356	\$	135	0.16%	\$	404,686	\$	162	0.16%
Investment Securities:										
US Agencies		191,544		278	0.58%		205,251		341	0.66%
Mortgage Backed Securities		818,689		3,728	1.82%		646,607		2,514	1.56%
State and Municipals		520,354		2,863	2.20%		481,594		2,561	2.13%
US Treasuries		-		-	0.00%		-		-	0.00%
Corporate Bonds		12,750		109	3.42%		11,395		118	4.15%
Securities Available-for-Sale and Held-to-Maturity		1,543,337		6,978	1.81%		1,344,847		5,534	1.65%
Federal Home Loan Bank Stock		11,779		180	6.10%		11,779		177	6.01%
Total Investment Securities		1,555,116		7,158	1.84%		1,356,626		5,711	1.68%
Loans Receivable:										
Commercial Real Estate		1,318,877		13,610	4.09%		1,219,958		12,664	4.12%
Commercial and Industrial		401,559		4,211	4.16%		379,774		3,979	4.16%
SBA Payroll Protection Program		161,986		1,789	4.38%		287,736		4,700	6.48%
Residential Real Estate		113,660		1,059	3.70%		109,682		1,034	3.74%
Installment and Other		6,658		60	3.58%		5,063		60	4.67%
Total Loans Receivable		2,002,740		20,729	4.11%		2,002,213		22,437	4.45%
Total Interest Earning Assets	\$	3,884,212	\$	28,022	2.82%	\$	3,763,525	\$	28,310	2.94%
Liabilities:										
Non-Interest Bearing Demand Deposits		2,019,342		_	0.00%		1,956,996		_	0.00%
Interest Bearing Transaction Accounts		267,881		33	0.05%		261,017		38	0.06%
Money Market and Savings Deposits		1,363,415		377	0.11%		1,323,828		403	0.12%
Certificates of Deposit		39,414		10	0.10%		36,425		11	0.12%
Total Deposits		3,690,052		420	0.05%		3,578,266		452	0.05%
Federal Home Loan Bank Advances / Other Borrowings		_		_	0.00%		-		_	0.00%
Total Interest Bearing Deposits and Borrowings		1,670,710		420	0.10%		1,621,270		452	0.11%
Total Deposits and Borrowings	\$	3,690,052	\$	420	0.05%	\$	3,578,266	\$	452	0.05%
Net Interest Income			¢	27.602				•	27.959	
Net Interest Income Net Interest Rate Spread		•	Þ	27,602	2 770/			D	27,858	2.89%
•				=	2.77%				=	
Net Interest Margin				=	2.82%				=	2.94%
Net Interest Margin, excluding SBA PPP				=	2.75%				=	2.64%

QUARTERLY AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

					For the three	months	ended:			
	December 2021					I				
		Average		Interest	Average		Average		Interest	Average
Interest Earning Assets:		Balance		Inc/Exp	Yield/Rate	-	Balance		Inc/Exp	Yield/Rate
Interest Earning Assets: Interest Earning Deposits in Other Financial Institutions	\$	326,356	\$	135	0.16%	\$	224,487	\$	77	0.14%
Investment Securities:										
US Agencies		191,544		278	0.58%		227,960		338	0.59%
Mortgage Backed Securities		818,689		3,728	1.82%		372,987		1,544	1.66%
State and Municipals		520,354		2,863	2.20%		381,965		2,201	2.31%
US Treasuries		-		-	0.00%		9,896		37	1.47%
Corporate Bonds		12,750		109	3.42%		13,106		101	3.08%
Securities Available-for-Sale and Held-to-Maturity		1,543,337		6,978	1.81%		1,005,914		4,221	1.68%
Federal Home Loan Bank Stock		11,779		180	6.10%		10,864		137	5.04%
Total Investment Securities		1,555,116		7,158	1.84%		1,016,778		4,358	1.71%
Loans Receivable:		,,		.,			,,		,	
Commercial Real Estate		1,318,877		13,610	4.09%		1,070,812		11,482	4.27%
Commercial and Industrial		401,559		4,211	4.16%		337,596		3,624	4.27%
SBA Payroll Protection Program		161,986		1,789	4.38%		627,003		5,442	3.45%
Residential Real Estate		113,660		1,059	3.70%		73,470		737	3.99%
Installment and Other		6,658		60	3.58%		5,270		54	4.10%
Total Loans Receivable		2,002,740		20,729	4.11%		2,114,151		21,339	4.02%
Total Interest Earning Assets	\$	3,884,212	\$	28,022	2.82%	\$	3,355,416	\$	25,774	3.01%
Liabilities:										
Non-Interest Bearing Demand Deposits		2,019,342		_	0.00%		1,724,816		_	0.00%
Interest Bearing Transaction Accounts		267,881		33	0.05%		247,980		45	0.07%
Money Market and Savings Deposits		1,363,415		377	0.11%		1,181,043		414	0.14%
Certificates of Deposit		39,414		10	0.10%		36,223		16	0.18%
Total Deposits		3,690,052		420	0.05%		3,190,062		475	0.06%
Federal Home Loan Bank Advances / Other Borrowings		-		_	0.00%		, , , , , , , , , , , , , , , , , , ,		-	0.00%
Total Interest Bearing Deposits and Borrowings		1,670,710		420	0.10%	-	1,465,246		475	0.13%
Total Deposits and Borrowings	\$	3,690,052	\$	420	0.05%	\$	3,190,062	\$	475	0.06%
Net Interest Income			S	27,602				s	25,299	
Net Interest Rate Spread			Ψ	27,002	2.77%			Ψ	23,277	2.95%
Net Interest Margin				=	2.82%				=	3.00%
6				=					=	
Net Interest Margin, excluding SBA PPP				=	2.75%				=	2.90%

YEAR-TO-DATE AVERAGE BALANCE SHEETS AND YIELD ANALYSIS (unaudited)

				For the twelve	month	s ended:					
	December 2021				December 2020						
	 Average		Interest	Average		Average		Interest	Average		
	 Balance		Inc/Exp	Yield/Rate		Balance]	Inc/Exp	Yield/Rate		
Interest Earning Assets:											
Interest Earning Deposits in Other Financial Institutions	\$ 319,720	\$	462	0.14%	\$	177,348	\$	295	0.17%		
Investment Securities:											
US Agencies	209,417		1,409	0.67%		250,717		1,715	0.68%		
Mortgage Backed Securities	583,907		9,035	1.55%		314,532		6,262	1.99%		
State and Municipals	463,422		10,086	2.18%		248,230		6,218	2.50%		
US Treasuries	-		-	0.00%		9,987		147	1.47%		
Corporate Bonds	11,133		392	3.52%		17,346		524	3.02%		
Securities Available-for-Sale and Held-to-Maturity	 1,267,879		20,922	1.65%		840,812		14,866	1.77%		
Federal Home Loan Bank Stock	11,515		695	6.03%		10,710		537	5.02%		
Total Investment Securities	1,279,394		21,617	1.69%		851,522		15,403	1.81%		
Loans Receivable:											
Commercial Real Estate	1,202,622		49,679	4.13%		1,026,656		45,035	4.39%		
Commercial and Industrial	363,284		15,572	4.29%		384,991		17,015	4.42%		
SBA Payroll Protection Program	402,131		17,599	4.38%		463,562		12,273	2.65%		
Residential Real Estate	98,753		3,741	3.79%		73,511		3,063	4.17%		
Installment and Other	5,576		209	3.74%		5,192		210	4.05%		
Total Loans Receivable	 2,072,366		86,800	4.19%		1,953,912		77,596	3.97%		
Total Interest Earning Assets	\$ 3,671,480	\$	108,879	2.92%	\$	2,982,782	\$	93,294	3.08%		
Liabilities:											
Non-Interest Bearing Demand Deposits	1,895,685		_	0.00%		1,533,304		_	0.00%		
Interest Bearing Transaction Accounts	262,980		152	0.06%		216,759		227	0.10%		
Money Market and Savings Deposits	1,297,730		1,621	0.12%		1,037,688		2,418	0.23%		
Certificates of Deposit	36,300		47	0.13%		36,279		106	0.29%		
Total Deposits	 3,492,695		1,820	0.05%		2,824,030		2,751	0.10%		
Federal Home Loan Bank Advances / Other Borrowings	2		-	0.37%		7,885		131	1.66%		
Total Interest Bearing Deposits and Borrowings	1,597,012		1,820	0.11%		1,298,611		2,882	0.22%		
Total Deposits and Borrowings	\$ 3,492,697	\$	1,820	0.05%	\$	2,831,915	\$	2,882	0.10%		
Net Interest Income	 	¢	107.050				¢.	00.412			
		\$	107,059	2.070/			\$	90,412	2.000/		
Net Interest Rate Spread			=	2.87%				=	2.98%		
Net Interest Margin			=	2.92%				=	3.03%		
Net Interest Margin, excluding SBA PPP			=	2.74%				=	3.10%		

SUPPLEMENTAL DATA (unaudited)

	De	ecember 2021	Se	ptember 2021	Do	ecember 2020
Performance Ratios:						
Quarterly:						
Return on Average Assets (ROAA)		0.97%		1.19%		1.08%
Core Return on Average Assets (ROAA)		0.97%		1.19%		1.08%
Return on Average Equity (ROAE)		14.17%		17.02%		15.57%
Core Return on Average Equity (ROAE)		14.19%		17.02%		15.57%
Efficiency Ratio		51.10%		45.23%		53.70%
Year-to-Date						
Return on Average Assets (ROAA)		1.03%		1.06%		0.93%
Core Return on Average Assets (ROAA)		1.03%		1.06%		0.93%
Return on Average Equity (ROAE)		14.95%		15.22%		12.70%
Core Return on Average Equity (ROAE)		14.95%		15.23%		12.76%
Efficiency Ratio		51.77%		52.00%		56.40%
Core Efficiency Ratio		51.77%		52.00%		56.40%
Capital Adequacy:						
Total Risk Based Capital Ratio		13.21%		13.74%		14.65%
Common Equity Tier 1 Capital Ratio		12.09%		12.59%		13.40%
Tier 1 Risk Based Capital Ratio		12.09%		12.59%		13.40%
Tier 1 Leverage Ratio		7.09%		7.04%		6.98%
Tangible Common Equity / Tangible Assets		7.12%		7.01%		7.17%
Asset Quality Overview						
Non-Performing Loans	\$	338	\$	349	\$	2,405
Loans 90+ Days Past Due and Still Accruing		-		-		-
Total Non-Performing Loans		338		349		2,405
Restructured Loans		-		-		218
Other Real Estate Owned		-		-		-
ALLL / Loans Receivable		1.21%		1.20%		1.11%
Non-Performing Loans / Total Loans Receivable *		0.02%		0.02%		0.13%
Non-Performing Loans / Total Loans Receivable *, excluding PPP **		0.02%		0.02%		0.17%
Non-Performing Assets / Total Assets *		0.01%		0.01%		0.08%
Non-Performing Assets / Total Assets *, excluding PPP **		0.01%		0.01%		0.09%
Net Charge-Offs (Recoveries) quarterly	\$	(27)	\$	260	\$	(21)
Net Charge-Offs (Recoveries) year-to-date	\$	(178)	\$	(151)	\$	457
Net Charge-Offs (Recoveries) year-to-date / Average Loans Receivable	•	(0.01%)	•	(0.01%)	*	0.02%

^{*} Includes non-accrual loans, accruing loans past due 90+ days and Troubled Debt Restructurings (TDRs).

^{**} SBA Paycheck Protection Program (PPP)